

Client Name

Head of Finance Profile

Accomplished and results-driven financial professional with demonstrated history of directing financial operations, assessing accounting operations, and supervising risk/statistical analysis to support business planning and drive profitability.

Instrumental in managing all aspects of financial operations, including budgeting, forecasting, accounting, and reporting. Proven ability to build and lead high-performing teams to achieve financial growth and stability for organizations across variety of industries. Skilled in delivering exceptional results and driving strategic financial and investment plans. Renowned for evaluating financial/accounting processes to improve financial and operational efficiency. Strong communication and leadership skills with a passion to provide comprehensive and holistic treatment for children, adolescent, and adult populations.

Core Competencies

- Continuous Improvement
- Budgeting & Auditing
- Team Leadership/Training
- Financial Management
- Strategic Planning
- Technology Management
- Credit Management
- Risk & Statistical Analysis
- Account Management

Accomplishments

- Started as one of four USA Area Controlling leads in 2019 for \$400M, controlled additional products in 2021 for \$ 1B, and promoted to Head of Product Controlling Americas in 2022 for ~\$5B.
- Received corporate traineeship at DB Schenker AG after assessment process with 300+ applicants.
- Worked and lived in four different continents and five different countries; speaking three languages.

Professional Experience

DB Schenker, Schenker Americas, South San Francisco, USA

Regional Head of Product Controlling, Americas

2022 to Present

Manage Region Americas product controlling, overseeing \$5B revenue and ensuring financial stability and growth. Control financial and operational aspects of air / ocean / global projects / land transport / trade advisory functions in Region Americas to ensure efficiency, profitability and compliance with regulations. Administer three product controllers, three area controllers, and 30 financial analysts/accounting liaisons to ensure seamless workflow. Spearhead finance/cross functional automation, database, and dashboards projects to meet project scope. Control flow of money during installation of new Transport Management Systems. Handle closing for US organization from controlling side in accordance with rules, policies, and regulations. Establish local operating procedures for department to target continuous improvement.

- Led Product Controlling Team Americas and Area Controlling Team USA to guarantee financial stability and growth while also developing and implementing effective strategies to achieve business objectives.
- Directed CAPEX Budget of \$140M to make maximum use of allocated funds.
- Delivered financial and operational integration of newly acquired companies for seamless transition and alignment with overall business strategy while maintaining financial stability and growth.

DB Schenker Inc., Schenker USA, Los Angeles, USA

Area Controller, Lead Region West

2019 to 2022

Displayed leadership stature in financing, accounting, and controlling responsibilities in Region West, Global Projects, Industry Solutions, and Land Transport. Carried out strategic planning and control, budgeting, forecasting, developing, and implementing rolling forecasts. Conducted budgeting workshops that involved all parties to ensure ownership of targets in following year. Executed rolling forecast in the Area with prefilled forms and automation. Developed SQL databases for P&L dashboarding, and transport level data in order to excel in detail checking. Guaranteed completeness, timeliness, and accuracy of all transactions in current economic month. Requested, formulated, and approved journal entries for adjustments. Performed risk analysis and implementation of regular reporting alongside taking required mitigating actions for region in case of deviations. Established and implemented new processes and policies in Region West to achieve desired objectives.

- Coded SQL database for financial reserves data as well as created tableau and Power-BI dashboards for advanced reporting and visualization.
- Accounted sales and cost of sales properly in transport management systems (TMS) and ERP.
- Built and implemented automated budget distribution and reporting system at branch level for accurate and efficient financial management and decision making.
- Delivered financial guidance to branches in decision making and monthly P&L reviews by executing monthly P&L reviews with top management support and rolling out reviews from senior to mid-level management over one year.

DB Schenker Middle East FZE, Dubai, UAE

Regional Financial Controller

2016 to 2018

Managed regional and country-level financial operations, including budgeting, forecasting, and investment applications with demonstrated success in overseeing financial performance of Angola, Oman, and Qatar in first year and United Arab Emirates, Saudi Arabia, Oman, and Bahrain in second year. Fostered banking relationships in region as well as execution of virtual p-card solution.

- Streamlined regional reporting process from four days per month to three hours per month through implementation of automated process as well as eliminated majority of errors by integrating database logic.
- Received relationship award from Citibank due to optimal level of personal excellence.
- Revitalized banking relations with Citibank and Emirates NBD.

DB Schenker AG, Essen, Germany

Finance Manager

2013 to 2016

Assessed and identified short/long-term financing needs of global subsidiaries to produce tangible, positive impact. Identified best fit for financing requirements in project, while working for capital and investment financings. Coordinated global banking relations, created cash pool structures, and oversaw bank account management. Examined conformability of global customer contracts from financial aspects.

- Provided account receivables, credit management, and working capital reporting as well as related projects to ensure financial stability and growth for organization.
- Coordinated multi-million credit and loan financing solutions for subsidiaries.
- Developed global banking database (first time in corporation) to implement annual process.

Additional Experience

Corporate Trainee, Essen, Singapore, Vienna
Head Office Finance – Finance Projects & Credit Management
APAC Ocean Freight – Full Container Load Europe
APAC KAM & Sales – Sales Planning
Office Europe South East Land Transport – Route Development Austria - Turkey

Personnel Development Specialist
Mercedes Benz Türk, Istanbul, Turkey

Intern
Getriebbau Nord

Intern
Kale-Kalip Moulds and Apparatus A.S., Istanbul, Turkey

Education

Master of Science in International Production Management | Hamburg University of Technology (TUHH), Hamburg, Germany
Double Degree Master's Program, Focus in Mechanical and Computer Engineering

Master in Technology Management (Equivalent to MBA Degree) | Northern Institute of Technology (NIT), Hamburg, Germany
Double Degree Master's Program in Management School of TUHH, Full Scholarship from Getriebbau Nord GmbH

Bachelor's Degree in Industrial Engineering | Yildiz Technical University, Istanbul, Turkey
Focus in operational research and optimization methods, Thesis: Application of Game Theory in Sales Processes of a Bus Manufacturer

Master Thesis Researcher | Getriebbau Nord, Drive Technology for Mechanical and Electronic Solutions, Bargteheide (SH)
MBA Thesis: Implementation of Value Stream Analysis (a Lean Management Tool) in Getriebbau Nord
M.Sc. Thesis: Assembly Sequence Planning based on Materials Availability and Delivery Status within the Supply Chain & RFID Implementations.

Certifications & Licenses

Treasury Express | Schwabe, Ley & Greiner GmbH

Technical Proficiencies

SAP R3 | SAP Business Objects | SAP Business Intelligence | SAP Analytics Cloud | Oracle SQL | MS Access | Tableau | Power BI | VBA
| IBM Cognos TM1 | Alteryx

Languages

English | German | Turkish