

Client Name

VP of Finance

Accomplished and results-driven financial professional with demonstrated history of directing financial operations, assessing accounting operations, and supervising cost accounting/GAP analysis to support business planning and drive profitability.

Instrumental in driving internal process improvements and determining opportunities for improvement on continual basis. Skilled in delivering financial leadership and expertise to special projects and key investment decisions, while liaising with business leaders. Demonstrating success in improving organizational performance through strategic planning and execution, performance monitoring, audits, and business development. Instrumental in developing strategic financial plans and enhancing portfolio performance. Equipped with exceptional leadership, problem solving, multitasking, relationship building, negotiating, interpersonal, and analytical skills.

Areas of Expertise

- Financial Management
- GAP Analysis
- Project Management
- Accounting Operations
- Accounts Payable/Receivable
- Financial Planning & Analysis
- Process Improvement
- Enterprise Resource Planning
- Team Leadership/Building
- Budgeting & Auditing Processes
- Financial Reporting & Statements
- Operational Management

Career Experience

Vice President, Finance, Modumetal, Inc. (Atlas Innovate Portfolio Company), Seattle, WA **2021 – Present**

Selected by venture capital ownership to direct finance for early growth stage nanotechnology materials company. Own financial communication with investors and board of directors, including capital raises to formulate future action plan.

- Built and scaled finance organization and procedures to aid 400% revenue growth.
- Developed new licensing model to scale technology across multiple targeted industries.

Director, Special Projects, Flagstone Foods (Atlas Holdings Portfolio Company), Minneapolis, MN **2019 – 2021**

Assisted CEO directly as well as owned key value creation efforts, turning around ~\$700MM snack nut manufacturer. Secured new multi-year partnership with strategic Consumer Packaged Goods (CPG) customer (\$20MM annual sales); presented and approved by BoD; Spearheaded project management of required \$4.5MM capital investment through COVID-19 challenges. Negotiated national forklift agreement across three facilities to replace 80 forklifts.

- Liaised with key stakeholders to implement \$160MM asset-based revolver.
- Performed analysis that allowed for return of 75% of invested capital to shareholders within 18 months of acquisition.
- Delivered cost avoidance of \$500k+ in annual lease cost through bid process and six-month price protection vs previous strategy.
- Implemented warehouse consolidation and CDL driver in-sourcing, resulting in annual savings of \$1.2MM (1% of total conversion costs).
- Determined and improved key processes to provide \$1.0MM+ EBITDA/Cash flow annually in pricing, accounts receivable/payable, and manufacture of waste processes.

Finance Manager / Senior Financial Analyst, Amazon, Seattle, WA **2017 – 2019**

Facilitated global consumer retail CEO/CFO with actionable headcount/operating expense analysis. Promoted in October 2019 to create key metric reporting for Amazon's drone delivery service, Prime Air. Promoted to direct three analysts to perform reporting/analysis on \$10B operating expense/43k headcount.

- Formulated discretionary spend report, such as travel and supplies, determining ~\$15MM savings (3% of spend).
- Presented scenario analysis for 20% decrease in headcount growth and \$100MM+ savings versus plan.
- Created 70k headcount forecast with +/- 1.0 percent accuracy for five consecutive quarters.
- Managed budgeting for 1k+ person finance organization as well as discovered and corrected \$60MM cost allocation error.

Corporate Audit Staff (CAS), General Electric **2016 – 2017**

Conducted GE's internal audit and consulting program with three rotations per year across GE's global businesses.

GE Corporate, HQ Audit Analytics, Boston, MA

- Established continuous monitoring analytic for foreign currency remeasurement audit by utilizing SQL.
- Considered potential access frameworks to facilitate data democratization for GE's key financial database.

GE Energy Connections, Financial Statement Assurance, Paris, FR

- Implemented controls-based audit and remediation plan for foreign currency accounting processes.
- Presented findings to CEO GE Energy Connections (~\$10M electric grid business) to meet set scope.

GE Oil & Gas, Integration Advisory, London, UK | Florence, IT | Houston, TX

- Started planning for finance integration across multiple workstreams for Baker Hughes merger.
- Assisted mutual discovery sessions related to purchase price allocation (PPA).

GE Oil & Gas, Revenue Recognition Advisory, Florence, IT

- Directed execution of new revenue standard (ASC 606) for \$5B global manufacturing division.
- Carried out analysis to aid technical decisions and quantify impact of changes in order to mitigate loopholes.

Corporate Audit Staff (CAS), General Electric

2013 – 2016

Directed GE's financial leadership program, including four rotational assignments as well as relevant coursework.

GE Corporate, FP&A Cash Flow Analyst, Fairfield, CT

- Managed cash flow reporting consolidation for GE's eight industrial segments.
- Prepared presentation for GE's senior management, board of directors, and investors.

GE Energy Connections, Commercial Finance Analyst, Atlanta, GA

- Analyzed sales organization of GE's \$10B Energy Connections business, while complying with company standards and regulations.
- Conducted gap analysis and proposed mitigation plans for resource, process, and tool constraints.

GE Oil & Gas, Supply Chain Finance Analyst, Minden, NV

- Developed monthly reporting to enable site level performance review (9 global sites, \$800MM sales).
- Oversaw annual physical inventory process, reducing preparation time needed from one month to two weeks.

GE Oil & Gas, FP&A Income Statement Analyst, Lufkin, TX | Houston, TX

- Executed income statement reporting (15+ data requests) for \$1.5B revenue acquisition.
- Owned income statement reporting; was only 100% on-time business for three consecutive quarters.

Additional Experience

GE Aviation, Lynn, MA | 6-Month Full-Time Internship (Part-Time)

Carey & Company, P.C. | 6-Month Full-Time Internship

Colony Hardware (\$50MM Sales Construction Distribution) | Full/Part-Time

Education

Bachelor of Science in Accounting and Supply Chain (Magna Cum Laude)
Northeastern University, D'Amore-McKim School of Business, Boston, MA

Certifications & Licenses

Certified Management Accountant (CMA)

Technical Proficiencies

Advanced Skills: Microsoft Office Suite

Knowledgeable: MS Visual Basic | SQL | Oracle | SAP | NetSuite ERP Systems | Multiple Financial Reporting Systems (Cognos/HFM)

Community Involvement

Build-On: Fundraised/completed 1 week trek to participate in building primary schools in Senegal (2016) and Nicaragua (2017) and Habitat for Humanity